

Peer Analysis & Regional Scan

Prepared for Foothill-De Anza
Community College District

September 2013



In the following report, Hanover provides a scan of funding trends and grantmaking activities in Foothill-De Anza Community College District's immediate geographic region and explores the recent grants received by nearby peer institutions.

REGIONAL SCAN

This report provides an overview of grantmaking activity among organizations in Foothill-De Anza Community College District's (FHDA's) immediate geographic region, including the counties of Santa Clara, San Mateo, Santa Cruz, Alameda, and San Francisco. A particular focus has been placed on funders with a presence in Santa Clara County and those with a history of awarding grants to the region's postsecondary institutions.

FOUNDATION FUNDING AT FHDA

As a basis for our search for new funding prospects, it is vital to have a complete knowledge of the grants awarded to FHDA in recent years. In addition to federal grants such as \$458,492 from the U.S. Department of Education (ED) for a student services program (2002-2007) and \$176,088 from the U.S. Department of Labor's Employment and Training Administration for worker training (2010), FHDA has received many foundation grants over the years. The following table provides an overview of foundation grants received by FHDA, De Anza College, and Foothill College since 2000, retrieved from the Foundation Search and Foundation Center databases in September 2013. The vast majority of grants listed below were awarded to the FHDA office, though 24 of the 269 grants were awarded directly to either Foothill or De Anza College. According to the Foundation Search database, foundation giving to FHDA has totaled nearly \$12 million since 2000.

Figure 1: Foundation Grants to FHDA since 2000

FOUNDATION	LOCATION	AMOUNT	PURPOSE	YEAR
<i>Adobe Foundation</i>	Wilmington, DE	\$19,425	Teacher training program	2010
		\$60,447		2011
<i>Andrew W. Mellon Foundation</i>	New York, NY	\$50,000	Software development	2008
<i>AT&T Foundation</i>	Dallas, TX	\$50,000	Program support	2001
<i>Avant Foundation</i>	Tonawanda, NY	\$15,000	Financial assistance	2008
<i>Castellano Family Foundation</i>	San Jose, CA	\$8,000	General support	2010
<i>Chrysler Foundation</i>	Auburn Hills, MI	\$18,000	Operating support	2003
<i>Comerica Charitable Foundation</i>	Detroit, MI	\$10,000	General support	2005
		\$5,000		2006
<i>Compton Foundation</i>	San Francisco, CA	\$130,000	Environmental project support	2001
<i>David and Lucile Packard Foundation</i>	Los Altos, CA	\$489,160	Expansion of learning communities model	2000
		\$200,000	Piano replacement	
		\$137,750	Career development program	
		\$100,000	Teacher training	
		\$74,888	Student learning communities	
		\$71,000	Lecture and salary support	
		\$112,000	Unspecified	2001

FOUNDATION	LOCATION	AMOUNT	PURPOSE	YEAR
		\$175,000	Vocational training for mothers	2002
		\$35,000	Peninsula Women's Chorus	
		\$202,000	Help Desk Career Ladders Project	2003
		\$60,000	Center for Innovation programs	2004
		\$50,000	Local educator scholarships	2005
		\$150,000	Center for Innovation programs	2009
		\$50,000	Program support	
		\$25,600	Professional development	2010
<i>East Bay Community Foundation</i>	Oakland, CA	\$5,000	--	2008
<i>Everlasting Private Foundation</i>	Milpitas, CA	\$12,500	General Support	2007
<i>Fidelity Investments Charitable Gift Fund</i>	Cincinnati, OH	\$145,000	Unspecified	2003-2009
<i>Franklin and Catherine Johnson Foundation</i>	Palo Alto, CA	\$210,000	De Anza Language Arts Lab	2002
		\$100,000		2003
<i>George & Wilma Leonard Charitable Foundation</i>	San Rafael, CA	\$6,000	--	2006
		\$10,000		2009
		\$15,000		2012
<i>Goldman Sachs Philanthropy Fund</i>	Albany, NY	\$10,000	General support	2010
<i>Grousbeck Family Foundation</i>	Stanford, CA	\$76,000	General support	2000-2011
<i>Grove Foundation</i>	Los Altos, CA	\$141,000	Scholarship support	2003
		\$144,000		2004
		\$120,668		2005
		\$85,666		2006
<i>Guzik Foundation</i>	Mountain View, CA	\$10,000	--	2001
<i>Hasan Family Foundation</i>	Saratoga, CA	\$4,000	--	2005
		\$23,000		2007
<i>Health Trust</i>	San Jose, CA	\$25,000	--	2002
<i>Heising-Simons Foundation</i>	Los Altos, CA	\$190,000	--	2011
<i>House Family Foundation</i>	San Jose, CA	\$290,000	Center for Innovation support	2002-2006
<i>Intel Foundation</i>	Hillsboro, OR	\$6,040	--	2001
<i>J & V 2000 Foundation</i>	Los Altos, CA	\$15,000	--	2008
<i>J. W. Bagley Foundation</i>	Los Altos, CA	\$27,000	General support	2010
<i>James and Rebecca Morgan Family Foundation</i>	Los Altos, CA	\$117,000	General support	2004
		\$106,250		2008
		\$100,000		2010
		\$100,000		2011
<i>Krause Foundation</i>	Los Altos Hills, CA	\$80,000	General support	2000

FOUNDATION	LOCATION	AMOUNT	PURPOSE	YEAR
		\$25,000		2001
		\$207,974		2002
		\$119,075		2003
		\$152,280		2004
		\$117,250		2007
		\$101,000		2008
		\$100,000		2012
<i>McKenna Family Foundation</i>	Sunnyvale, CA	\$10,000	--	2001
		\$5,000		2005
<i>Mericos Foundation</i>	South Pasadena, CA	\$25,000	Environmental horticulture program	2004
<i>Michael Lee Environmental Foundation</i>	San Jose, CA	\$10,000	Research	2009
<i>Moore Family Foundation</i>	Los Altos, CA	\$100,000	--	2000
<i>Motorola Solutions Foundation</i>	Schaumburg, IL	\$1,440	--	2005
<i>Peattie/Lockwood Foundation</i>	Sunnyvale, CA	\$20,000	--	2000
<i>PG&E Corporation Foundation</i>	San Francisco, CA	\$20,000	Conference support	2008
		\$20,000	Program development	2009
		\$25,000		2010
<i>Pinto Family Foundation</i>	Saratoga, CA	\$92,000	General fund	2001-2012
<i>Qualcomm Charitable Foundation</i>	San Diego, CA	\$15,000	Matching grants	2012
<i>Rappaport Family Foundation</i>	San Francisco, CA	\$40,000	--	2010
		\$80,000	Project support	2011
<i>Renaissance Charitable Foundation</i>	Indianapolis, IN	\$15,000	General support	2008
<i>Robert N. Chang Foundation</i>	Mountain View, CA	\$20,000	General support	2006
<i>San Francisco Foundation</i>	San Francisco, CA	\$2,000	Asian Pacific American Leadership Institute	2011
<i>Schmidt Family Foundation</i>	CA	\$15,000	Horticulture program conference	2010
		\$30,000		2011
<i>Schwab Charitable Fund</i>	San Francisco, CA	\$12,250	General support	2012
<i>Selavy Foundation</i>	Atherton, CA	\$10,000	General support	2004
		\$5,000		2005
		\$10,000		2007
		\$5,000		2011
<i>Silicon Valley Community Foundation</i>	Palo Alto, CA	\$526,331	Program support, endowed fellowships, faculty development, scholarships, general support	2007
		\$396,981		2008
		\$574,086		2009
		\$457,184		2010
		\$500,573		2011
<i>The California Wellness Foundation</i>	Woodland Hills, CA	\$100,000	Program development (ESL)	2004
<i>Tosa Foundation</i>	Portola Valley, CA	\$30,000	General support	2002-

FOUNDATION	LOCATION	AMOUNT	PURPOSE	YEAR
				2010
<i>U.S. Charitable Gift Trust</i>	Wilmington, DE	\$25,700	General support	2008
<i>Vadasz Family Foundation</i>	Sonoma, CA	\$30,000	--	2011
<i>Vanguard Charitable Endowment Program</i>	Boston, MA	\$5,000	General support	2007
		\$8,500		2009
		\$7,000		2010
		\$26,000		2012
<i>Wells Fargo Foundation</i>	Minneapolis, MN	\$2,500	--	2006
		\$5,000		2011
<i>William & Flora Hewlett Foundation</i>	Menlo Park, CA	\$724,000	Online curriculum development	2004
		\$400,000		2005
		\$130,000		2007
		\$530,000	Open Textbook Project	2008
		\$1,570,000		2009
<i>William K. Bowes Jr. Foundation</i>	San Francisco, CA	\$10,000	General support	2011

In the table below, the top grantmakers to FHDA are listed in order of total reported giving to the District and/or its college since 2000.

Figure 2: Top 25 Grantmakers to FHDA

GRANTMAKER NAME	TOTAL GIVING TO FHDA
William and Flora Hewlett Foundation	\$3,354,000
Silicon Valley Community Foundation	\$2,457,155
David and Lucile Packard Foundation	\$1,932,398
Krause Foundation	\$827,579
Grove Foundation	\$491,334
Franklin and Catherine Johnson Foundation	\$310,000
House Family Foundation	\$290,000
Heising-Simons Foundation	\$190,000
Fidelity Investments Charitable Gift Fund	\$145,000
Compton Foundation	\$130,000
James & Rebecca Morgan Family Foundation	\$117,000
The California Wellness Foundation	\$100,000
Moore Family Foundation	\$100,000
Pinto Family Foundation	\$92,000
Rappaport Family Foundation	\$80,000
Adobe Foundation	\$79,872
PG&E Corporation Foundation	\$65,000
AT&T Foundation	\$50,000
Andrew W. Mellon Foundation	\$50,000
Vanguard Charitable Endowment Program	\$39,500
Grousbeck Family Foundation	\$35,000
Vadasz Family Foundation	\$30,000
Schmidt Family Foundation	\$30,000

Most of the foundations listed here have a recent or current relationship with FHDA, though options to consider for reapproaching include the **Grove Foundation** and the **William & Flora Hewlett Foundation**, the latter being the strongest overall funder in the Santa Clara area and one which has apparently not supported FHDA since 2009.

FOUNDATION FUNDING IN FHDA'S AREA

SANTA CLARA COUNTY FOUNDATIONS

The following table provides an overview of Santa Clara County grantmakers that have been active in giving within the County, and should give FHDA an idea of the major players in the Santa Clara area and suggest partnership opportunities with an organization that has a similar mission but different programming. Due to the prevalence of Silicon Valley corporations in the area, there are a remarkably large number of foundations based in Santa Clara County—1,026 foundations with assets of over \$18 billion total. The top 60 foundations, in terms of total giving in the most recent fiscal year on record, are listed below. Past givers to FHDA are in **bold** for every table in this report.

Figure 3: Major Santa Clara County Grantmakers

GRANTMAKER NAME	CITY	TOTAL ASSETS	GIVING IN MOST RECENT FY	UNSOLICITED APPLICATIONS ACCEPTED?
Silicon Valley Community Foundation	Mountain View	\$1,449,348,496	\$304,107,000	✓
Gordon E. and Betty I. Moore Foundation	Palo Alto	\$5,366,672,508	\$242,669,000	
David and Lucile Packard Foundation	Los Altos	\$5,797,424,139	\$238,111,000	✓
Lucile Packard Foundation for Children's Health	Palo Alto	\$205,045,264	\$63,076,000	✓
Skoll Fund	Palo Alto	\$461,551,889	\$19,288,000	✓
Skoll Foundation	Palo Alto	\$472,290,586	\$17,977,000	✓
Grousbeck Family Foundation	Stanford	\$169,527,759	\$15,280,000	✓
Heising-Simons Foundation	Los Altos	\$174,825,022	\$13,104,000	
Cisco Systems Foundation	San Jose	\$121,449,385	\$12,343,000	✓
Schmidt Family Foundation	Palo Alto	\$178,017,994	\$12,099,000	✓
Noyce Foundation	Palo Alto	\$129,814,957	\$10,722,000	
Grove Foundation	Los Altos	\$110,857,622	\$10,580,000	
Packard Humanities Institute	Los Altos	\$638,414,096	\$10,467,000	
Skoll Global Threats Fund	Palo Alto	\$5,976,427	\$9,861,000	✓
Brin Foundation	Palo Alto	\$296,156,288	\$8,780,000	
Adobe Foundation	San Jose	\$18,349,995	\$7,968,000	
Benificus Foundation	Palo Alto	\$44,582,956	\$7,827,000	
Amar Foundation	San Jose	\$33,431,193	\$7,631,000	
Sobrato Family Foundation	Cupertino	\$174,537,063	\$6,471,000	✓
Applied Materials Foundation	Santa Clara	\$28,940,963	\$6,236,000	✓
Google Foundation	Mountain View	\$70,402,858	\$6,047,000	
James & Rebecca Morgan Family Foundation	Los Altos	\$42,185,436	\$5,710,000	

GRANTMAKER NAME	CITY	TOTAL ASSETS	GIVING IN MOST RECENT FY	UNSOLICITED APPLICATIONS ACCEPTED?
World Children's Fund	San Jose	\$463,829	\$5,361,000	✓
Hewlett-Packard Company Foundation	Palo Alto	\$64,197,524	\$4,398,000	
William V. Campbell Family Foundation	Palo Alto	\$19,143,648	\$4,104,000	
Maverick Foundation	Palo Alto	\$397,488	\$4,100,000	
Valley Foundation	Los Gatos	\$57,220,429	\$3,992,000	
Marine Science and Technology Foundation	Palo Alto	\$17,520,875	\$3,980,000	
Agilent Technologies Foundation	Santa Clara	\$9,308,199	\$3,808,000	✓
United Way Silicon Valley	San Jose	\$13,209,483	\$3,654,000	
Health Trust	San Jose	\$109,956,037	\$2,906,000	✓
Enlight Foundation	Palo Alto	\$80,900,834	\$2,448,000	
Everlasting Private Foundation	Cupertino	\$36,082,743	\$2,430,000	
Los Altos Educational Foundation	Los Altos	\$2,577,610	\$2,350,000	✓
San Francisco Forty-Niners Foundation	Santa Clara	\$2,993,035	\$2,283,000	✓
Leo M. Shortino Foundation	San Jose	\$46,989,173	\$2,137,000	✓
Ebay Foundation	San Jose	\$28,105,495	\$2,047,000	
Sun Microsystems Foundation	Santa Clara	\$36,141,850	\$1,973,000	
Guzik Foundation	Mountain View	\$34,207,552	\$1,835,000	
Ronald & Ann Williams Charitable Foundation	Los Altos	\$28,277,463	\$1,747,000	✓
House Family Foundation	San Jose	\$16,078,796	\$1,538,000	
Frank & Denise Quattrone Foundation	Los Altos	\$24,064,510	\$1,494,000	
Harman Family Foundation	Palo Alto	\$3,638,160	\$1,477,000	
Gloria & Ken Levy Foundation	Los Gatos	\$393,024	\$1,371,000	
Synopsys Technology Education Opportunity Foundation	Mountain View	\$2,009,943	\$1,367,000	
Moore Family Foundation	Los Altos	\$24,184,496	\$1,325,000	
Erik E. and Edith H. Bergstrom Foundation	Palo Alto	\$77,525,527	\$1,291,000	
Jean & E. Floyd Kvamme Foundation	Saratoga	\$12,390,906	\$1,217,000	
Kriens Family Foundation	Saratoga	\$16,284,954	\$1,180,000	
George and Judy Marcus Family Foundation	Palo Alto	\$4,044,227	\$1,155,000	
Myra Reinhard Family Foundation	Los Gatos	\$890,748	\$1,113,000	✓
Saratoga Education Foundation	Saratoga	\$1,762,957	\$1,028,000	

Source: Foundation Search

*Previous FHDA funders in **bold**

As shown in Figure 3, surprisingly few foundations in the area accept unsolicited applications. The following table provides a more fine-grained look at Santa Clara County grantmakers in recent years, noting which have a history of supporting colleges and universities.

Figure 4: Top Active Santa Clara County Grantmakers since 2010 (Grants >\$25k)

GRANTMAKER NAME	HISTORY OF HIGHER ED GIVING	ALL GIVING IN SANTA CLARA SINCE 2010
Silicon Valley Community Foundation	✓	\$200,891,228
Lucile Packard Foundation for Children's Health	✓	\$93,951,312
David and Lucile Packard Foundation	✓	\$23,376,105
Gordon E. and Betty I. Moore Foundation	✓	\$18,105,633
Amar Foundation	✓	\$11,360,000
United Way Silicon Valley	✓	\$9,568,991
Sobrato Family Foundation	✓	\$8,975,291
Enlight Foundation	✓	\$8,155,000
Valley Foundation	✓	\$7,488,500
Skoll Fund	✓	\$6,520,000
James & Rebecca Morgan Family Foundation	✓	\$5,961,522
Applied Materials Foundation	✓	\$5,620,797
Brin Foundation	✓	\$4,741,000
Ebay Foundation		\$4,500,000
Packard Humanities Institute		\$3,896,420
Health Trust	✓	\$3,817,956
Grove Foundation	✓	\$3,756,000
Red Husky Foundation		\$3,621,045
Leo M. Shortino Foundation	✓	\$2,754,502
House Family Foundation	✓	\$2,675,000
Synopsys Technology Education Opportunity Foundation	✓	\$2,555,952
Grousbeck Family Foundation	✓	\$2,376,020
Los Altos Educational Foundation	✓	\$2,350,000
Everlasting Private Foundation		\$2,252,000
Saratoga Education Foundation	✓	\$1,941,207
Adobe Foundation	✓	\$1,815,447
Ronald & Ann Williams Charitable Foundation	✓	\$1,730,330
Jen-Hsun & Lori Huang Foundation	✓	\$1,400,764
Chambers Family Foundation	✓	\$1,400,000
Heising-Simons Foundation	✓	\$1,380,616
Davidson Family Foundation	✓	\$1,367,600
Frank & Denise Quattrone Foundation	✓	\$1,217,667
Schmidt Family Foundation	✓	\$1,080,000
Maddie's Fund		\$1,040,000
Fletcher Jones Foundation	✓	\$1,000,000
Colombo Charitable Trust	✓	\$945,000
Moore Family Foundation	✓	\$905,000
Harman Family Foundation	✓	\$881,000
Dougherty Family Foundation		\$811,400
Agilent Technologies Foundation	✓	\$777,501
Drew Family Foundation	✓	\$722,000
Myra Reinhard Family Foundation	✓	\$699,910
Sobrato Foundation		\$699,502
Perry Foundation	✓	\$680,000

GRANTMAKER NAME	HISTORY OF HIGHER ED GIVING	ALL GIVING IN SANTA CLARA SINCE 2010
Martha E. Sanfilippo Foundation	✓	\$613,997
Google Foundation	✓	\$597,000
Beagle Charitable Foundation		\$593,800
Scandling Family Foundation		\$588,500
Jean & E. Floyd Kvamme Foundation		\$540,000
Donald T. and Rachel C. Valentine Foundation	✓	\$533,000

Source: Foundation Search

*Previous FHDA funders in **bold**

Among foundations that do not have a giving history with FHDA, possible prospects include the **Sobrato Family Foundation**, which has a history of awarding student support grants (complete [this form](#) to be put on the list for future RFP releases). The **Myra Reinhard Family Foundation** may also be worth exploring because it has given widely to higher education in the region (the application form is found in Appendix D, [here](#)).

Among foundations that are not currently accepting unsolicited applications, FHDA may examine any existing personal connections to the **Gordon E. and Betty I. Moore Foundation**, **Agilent Technologies Foundation**, and the **Valley Foundation**. Existing relationships to leadership at these grantmaking foundations may strengthen FHDA's chances of having a proposal or LOI invited for review.

STATE AND NATIONAL FOUNDATIONS WITH A HISTORY OF GIVING IN SANTA CLARA COUNTY

We turn now to an examination of foundations with a history of giving in Santa Clara County that are *not* based in the County, as summarized below in Figure 5.

Figure 5: Top Non-Santa Clara County-Based Grantmakers since 2010 (Grants >\$25k)

GRANTMAKER NAME	LOCATION	HISTORY OF HIGHER ED GIVING	TOTAL GIVING IN SANTA CLARA SINCE 2010
CALIFORNIA GRANTMAKERS			
Schwab Charitable Fund	San Francisco, CA	✓	\$156,042,503
William & Flora Hewlett Foundation	Menlo Park, CA	✓	\$17,195,321
Wayne & Gladys Valley Charitable Foundation	Oakland, CA	✓	\$16,025,000
Jewish Community Federation	San Francisco, CA	✓	\$16,002,668
San Francisco Foundation	San Francisco, CA	✓	\$12,823,198
William K. Bowes Jr. Foundation	San Francisco, CA	✓	\$10,220,000
Koret Foundation	San Francisco, CA	✓	\$9,801,000
Yellow Chair Foundation	San Francisco, CA	✓	\$7,890,000
Valhalla Charitable Foundation	Woodside, CA	✓	\$7,755,600
Tosa Foundation	Portola Valley, CA	✓	\$6,837,019
East Bay Community Foundation	Oakland, CA	✓	\$6,812,274
Annenberg Foundation	Los Angeles, CA	✓	\$6,664,800
Shimon Ben Joseph Foundation	San Francisco, CA	✓	\$6,450,000

GRANTMAKER NAME	LOCATION	HISTORY OF HIGHER ED GIVING	TOTAL GIVING IN SANTA CLARA SINCE 2010
Arnold and Mabel Beckman Foundation	Newport Beach, CA	✓	\$5,444,600
Thomas and Stacy Siebel Foundation	Redwood City, CA	✓	\$5,341,688
Phoebe Snow Foundation	Mill Valley, CA	✓	\$5,268,000
Lakeside Foundation	Lafayette, CA	✓	\$4,529,000
SDB Jr. Charitable Foundation	San Francisco, CA	✓	\$4,002,476
Robert & Ruth Halperin Foundation	San Ramon, CA	✓	\$3,633,116
Thiel Foundation	San Francisco, CA	✓	\$3,576,934
California Community Foundation	Los Angeles, CA	✓	\$3,247,154
California Endowment	Los Angeles, CA	✓	\$3,133,165
James Irvine Foundation	San Francisco, CA	✓	\$3,043,667
Charles and Helen Schwab Foundation	San Francisco, CA	✓	\$2,630,000
Milias Foundation	San Marino, CA	✓	\$2,601,000
NON-CALIFORNIA GRANTMAKERS			
Knight Foundation	Beaverton, OR	✓	\$31,696,114
Bill & Melinda Gates Foundation	Seattle, WA	✓	\$24,014,732
Druckenmiller Foundation	New York, NY	✓	\$17,100,000
Vanguard Charitable Endowment Program	Boston, MA	✓	\$14,216,667
Foundation for the Future	Redmond, WA	✓	\$12,000,000
Goldman Sachs Philanthropy Fund	Albany, NY	✓	\$9,489,563
Craig and Susan McCaw Foundation	Kirkland, WA	✓	\$8,250,000
Sage Foundation	Greenwich, CT	✓	\$8,175,000
John S. and James L. Knight Foundation	Miami, FL	✓	\$7,478,207
George D. Smith Fund	New York, NY		\$7,300,000
National Collegiate Athletic Association	Indianapolis, IN	✓	\$5,892,635
Precourt Foundation	Vail, CO	✓	\$5,340,500
Ellison Medical Foundation	Mt. Airy, MD	✓	\$5,133,958
Fitzpatrick Foundation	Burlington, CA	✓	\$4,945,687
National Philanthropic Trust	Jenkintown, PA	✓	\$4,588,847
Charter Fund	Broomfield, CO	✓	\$4,300,000
Leukemia & Lymphoma Society	White Plains, NY	✓	\$4,190,000
Dudley E. Chambers Foundation	Chicago, IL	✓	\$4,182,757
Lipman Family Foundation	Ocean, NJ		\$4,110,000
John D. & Catherine T. MacArthur Foundation	Chicago, IL	✓	\$4,003,969
Robert Wood Johnson Foundation	Princeton, NJ	✓	\$3,920,652
Walton Family Foundation	Bentonville, AR	✓	\$3,877,322
March of Dimes Foundation	White Plains, NY	✓	\$3,628,077
John Templeton Foundation	West Conshocken, PA	✓	\$3,618,207
Burroughs Wellcome Fund	Research Triangle, NC	✓	\$3,597,654
Michael J. Fox Foundation for Parkinson's	New York, NY	✓	\$3,468,016
JPMorgan Chase Foundation	New York, NY	✓	\$3,390,000
Oak Foundation	Chapel Hill, NC		\$3,299,783
Rockefeller Foundation	New York, NY	✓	\$3,166,140
Ford Foundation	New York, NY	✓	\$3,092,250
Stephanie and Carter McClelland Foundation	New York, NY	✓	\$3,000,000

GRANTMAKER NAME	LOCATION	HISTORY OF HIGHER ED GIVING	TOTAL GIVING IN SANTA CLARA SINCE 2010
BP Foundation	Houston, TX	✓	\$3,000,000
Neighborhood Reinvestment Corporation	Washington, DC		\$2,977,400
Carnegie Corporation of New York	New York, NY	✓	\$2,804,300
Kresge Foundation	Troy, MI	✓	\$2,750,000

Source: Foundation Search

*Previous FHDA funders in **bold**

Unfortunately, the bulk of these foundations do not accept unsolicited applications. Of those that do, FHDA could consider approaching the **Burroughs Wellcome Fund** for a [Science Education Grant](#) (the program accepts applications at any time) or the **California Endowment** through its Innovative Ideas Challenge (apply [online](#)).

CORPORATE FUNDING WITHIN SANTA CLARA COUNTY

In developing a comprehensive set of viable funding opportunities, FHDA should also consider approaching charitable giving wings of major employers in Santa Clara County. These organizations and corporations have a vested interest in serving the local community and in strengthening its workforce development infrastructure. Top employers in Santa Clara County include Adobe Systems, Apple, Hewlett-Packard, Kaiser Permanente, Lockheed Martin, Microsoft, NASA, and Santa Clara Valley Medical Center.¹ Within the city of Santa Clara, top employers are listed in Figure 6.

Figure 6: Top Private Employers in City of Santa Clara (as of FY2012)²

COMPANY	NUMBER OF EMPLOYEES IN SANTA CLARA COUNTY	PERCENTAGE OF TOTAL CITY EMPLOYMENT
Applied Materials	8,500	14.4%
Intel Corporation	7,001	11.8%
AAA-Affordable Tutoring	4,324	7.3%
Texas Instruments	3,500	5.9%
California’s Great America	2,500	4.2%
EMC Corporation	1,338	2.3%
Santa Clara University	1,200	2.0%
Macy’s	1,200	2.0%
ON Semiconductor Corporation	1,100	1.9%
Agilent Technologies	1,000	1.7%

Some of the foundations operated by these local corporations already have a giving history with FHDA. Among them, the **Adobe Foundation** and **Intel Foundation** have not given grants to FHDA in recent years and could arguably be reapproached for future funding. Other notable foundations

¹ “Major Employers in Santa Clara County.” State of California Employment Development Department. <http://www.labormarketinfo.edd.ca.gov/majorer/county/majorer.asp?CountyCode=000085>

² “CAFR.” City of Santa Clara. <http://santaclaraca.gov/Modules/ShowDocument.aspx?documentid=8195>

include the **Applied Materials Foundation**, which focuses its education giving on [student success](#), albeit for high school students (perhaps indicating a partnership opportunity for FHDA), and the **Texas Instruments Foundation**, which focuses on [STEM teacher effectiveness](#). Both foundations accept applications online.

FOUNDATION FUNDING OF HIGHER EDUCATION IN FHDA'S REGION

For this section, we turn from general giving within Santa Clara County to *higher education* giving in FHDA's region, defined as the counties of San Mateo, Santa Cruz, Alameda, and San Francisco. While not all of these grantmakers are strong prospects for FHDA, this table provides a comprehensive look at the funders with which area institutions of higher education have worked in recent years. Foundations that have given to one of FHDA's 12 area peers (CCDs and constituent colleges) are indicated with a check-mark in the right-hand column.

Figure 7: Giving to Colleges and Universities in FHDA's Area since 2009 (Grants >\$10k)

GRANTMAKER NAME	AREA HIGHER ED GIVING SINCE 2009	GIVING TO CCD PEERS SINCE 2009?
William & Flora Hewlett Foundation	\$71,201,055	✓
Bill & Melinda Gates Foundation	\$69,512,814	✓
Gordon E. and Betty I. Moore Foundation	\$62,324,079	✓
Schwab Charitable Fund	\$51,995,015	✓
Knight Foundation	\$40,337,040	
Silicon Valley Community Foundation	\$29,662,473	✓
Susan Thompson Buffett Foundation	\$28,050,375	
Sandler Foundation	\$26,882,561	
San Francisco Foundation	\$19,030,638	✓
Juvenile Diabetes Research Foundation	\$18,373,312	
American Heart Association	\$18,355,348	
James Irvine Foundation	\$18,136,825	✓
Jewish Community Federation	\$17,108,413	✓
Druckenmiller Foundation	\$17,000,000	
Vanguard Charitable Endowment Program	\$16,996,805	✓
Susan G. Komen Breast Cancer Foundation	\$16,305,427	
Wayne & Gladys Valley Charitable Foundation	\$16,132,951	✓
Broad Foundation	\$15,442,092	
American Cancer Society	\$14,799,566	
California Healthcare Foundation	\$14,460,410	✓
Andrew W. Mellon Foundation	\$14,274,300	
Fidelity Investments Charitable Gift Fund	\$13,519,351	✓
National Collegiate Athletic Foundation	\$13,044,023	
William K. Bowes Jr. Foundation	\$12,930,000	
Dolby Family Foundation	\$12,237,000	
Craig and Susan McCaw Foundation	\$12,000,000	
Foundation for the Future	\$12,000,000	
David and Lucile Packard Foundation	\$11,566,329	✓
W. M. Keck Foundation	\$11,302,567	

GRANTMAKER NAME	AREA HIGHER ED GIVING SINCE 2009	GIVING TO CCD PEERS SINCE 2009?
Yellow Chair Foundation	\$11,135,000	
Precourt Foundation	\$10,709,600	
George D. Smith Fund	\$10,700,000	
Arnold and Mabel Beckman Foundation	\$10,586,100	
California Endowment	\$10,477,927	✓
Ellison Medical Foundation	\$9,554,160	
Koret Foundation	\$9,345,063	✓
Sage Foundation	\$9,098,600	
East Bay Community Foundation	\$9,076,646	✓
John D. & Catherine T. MacArthur Foundation	\$9,011,019	
Kalmanovitz Charitable Foundation	\$8,993,500	✓
Safeway Foundation	\$8,927,500	
Goldman Sachs Philanthropy Fund	\$8,718,480	✓
Leukemia & Lymphoma Society	\$8,695,000	
Burroughs Wellcome Fund	\$8,353,609	
Oberndorf Foundation	\$7,976,472	✓
Robert Wood Johnson Foundation	\$7,874,100	✓
National Philanthropic Trust	\$7,797,000	✓
SDB Jr. Charitable Foundation	\$7,646,513	✓
Ford Foundation	\$7,344,505	
Evelyn & Walter Haas Jr. Fund	\$7,289,475	✓
Enlight Foundation	\$7,125,000	
Alfred P. Sloan Foundation	\$6,975,845	
Flight Attendant Medical Research Institute	\$6,767,654	
Coleman Fung Foundation	\$6,700,000	
Annenberg Foundation	\$6,664,800	
Shimon Ben Joseph Foundation	\$6,516,877	
California Physicians Service Foundation	\$6,191,971	
Larry L. Hillblom Foundation	\$6,091,286	
Ben and Catherine Ivy Foundation	\$6,025,710	
National Multiple Sclerosis Foundation	\$5,945,945	
Tosa Foundation	\$5,918,500	
Stephen Bechtel Fund	\$5,820,283	
Community Foundation of Western Nevada	\$5,745,000	
Bernard Osher Foundation	\$5,600,000	✓
Miriam and Peter Haas Fund	\$5,535,149	✓
Leona M. and Harry B. Helmsley Charitable Trust	\$5,309,968	
Skoll Fund	\$5,176,500	
James G. Boswell Foundation	\$5,000,000	

Source: Foundation Search

*Previous FHDA funders in **bold**

The bulk of these grants have been awarded to the UC system, the CSU system, and Stanford University, though over 20 of these foundations have also given to community colleges in the area, as denoted by the check-marks. Strong prospects for FHDA include the **James Irvine Foundation's** Linked Learning [grant program](#) (submit an online LOI [here](#)) and the **San Francisco Foundation**

[Education program area](#) (apply online [here](#)). Notably, despite its name, the San Francisco Foundation serves the greater Bay area.

For a closer look at giving to CCDs in the area, we turn now to a detailed breakdown of all giving to 12 peer CCDs since 2000 (see below).

Figure 8: Top Foundation Givers to FHDA Peers since 2000 (All Grant Sizes)

GRANTMAKER NAME	TOTAL GIVING TO PEERS SINCE 2000	CABRILLO	CHABOT- LAS POSITAS	CONTRA COSTA	HARTNELL	MARIN	MONTEREY	OHLONE	PERALTA	SAN FRANCISCO	SAN JOSE	SAN MATEO	WEST VALLEY
California Endowment	\$4,200,008				X		X			X			
Bernard Osher Foundation	\$3,870,000									X			
William & Flora Hewlett Foundation	\$3,720,000	X	X										
David and Lucile Packard Foundation	\$3,346,300	X			X		X					X	X
Miriam and Peter Haas Fund	\$3,220,804									X			
Bill & Melinda Gates Foundation	\$2,700,816	X											
Grove Foundation	\$2,215,935	X									X	X	
San Francisco Foundation	\$1,634,104	X				X			X	X		X	
Lumina Foundation for Education	\$1,500,000									X			
Wells Fargo Foundation	\$1,079,150	X	X		X		X			X		X	
Silicon Valley Community Foundation	\$1,040,127	X						X		X	X	X	X
Walter S. Johnson Foundation	\$722,119	X	X						X	X		X	
James Irvine Foundation	\$675,000	X											
Wayne & Gladys Valley Charitable Foundation	\$665,951							X					
Louise and Claude Rosenberg Jr. Family Foundation	\$650,000									X			
Harden Foundation	\$620,335				X								
Robert N. Chang Foundation	\$615,820										X		
California Wellness Foundation	\$590,000	X		X						X		X	
Monterey Peninsula Foundation	\$562,675				X		X						
Barbara Samper Charitable Foundation	\$551,000	X											
Dean and Margaret Lesher Foundation	\$500,000			X									
Koret Foundation	\$423,105									X			
Marin Community Foundation	\$400,914						X						
S. D. Trombetta Foundation	\$400,515	X											
Carnegie Foundation for the	\$398,221		X							X			

GRANTMAKER NAME	TOTAL GIVING TO PEERS SINCE 2000	CABRILLO	CHABOT- LAS POSITAS	CONTRA COSTA	HARTNELL	MARIN	MONTEREY	OHLONE	PERALTA	SAN FRANCISCO	SAN JOSE	SAN MATEO	WEST VALLEY
Advancement of Teaching													
Orfalea Family Foundation	\$350,000									X			
Schwab Charitable Fund	\$327,360	X				X	X			X			
Fremont Bank Foundation	\$312,000								X				
William G. Irwin Charity Foundation	\$300,000									X			
East Bay Community Foundation	\$255,000	X		X				X					
Leonard & Beryl Buck Foundation	\$253,000					X							
Borina Foundation	\$251,000	X											
Archstone Foundation	\$248,226									X			
Theodore M. Bowen Foundation	\$216,545	X											
College Access Foundation of California	\$212,150									X			
Valley Foundation	\$203,133										X		X
Gordon and Betty Moore Foundation	\$200,000					X							
Community Foundation for Monterey County	\$195,105				X		X						
Richard & Mary Solari Charitable Trust	\$167,000	X											
Local Initiatives Support Corporation	\$160,000								X				
Claire Giannini Fund	\$157,543	X			X	X							
Barnet Segal Charitable Trust	\$155,000				X		X						
Meadowview Foundation	\$150,000					X							
Community Foundation of Santa Cruz County	\$147,780	X			X								
United Way of the Bay Area	\$147,065					X				X			
Wallis Foundation	\$145,000	X											
Jewish Community Foundation	\$130,530									X			
Tanimura Family Foundation	\$128,000				X								
Fidelity Investments Charitable Gift Fund	\$120,000	X					X	X		X			
Finkelman Family Charitable Foundation	\$111,150	X											
Walter and Elise Haas Fund	\$110,000								X	X			
Porter Sesnon Foundation	\$106,500	X											
Vanguard Charitable Endowment Program	\$105,568	X								X			

GRANTMAKER NAME	TOTAL GIVING TO PEERS SINCE 2000	CABRILLO	CHABOT- LAS POSITAS	CONTRA COSTA	HARTNELL	MARIN	MONTEREY	OHLONE	PERALTA	SAN FRANCISCO	SAN JOSE	SAN MATEO	WEST VALLEY
Shirley Family Charitable Foundation	\$105,000	X											
Bernard Osher Jewish Philanthropies Foundation	\$100,000									X			
Lucasfilm Foundation	\$100,000									X			
Hayward Family Foundation	\$100,000				X								
George H. Sandy Foundation	\$100,000					X							
Joseph Drown Foundation	\$100,000					X							
Kalmanovitz Charitable Foundation	\$100,000									X			
Intel Foundation	\$99,375	X									X		X
Lee Foundation	\$97,000					X				X			
Sally Hughes Church Foundation	\$90,000				X								
Joseph B. Gould Foundation	\$90,000					X							

Source: Foundation Search

*Previous FHDA funders in **bold**

We have presented complete giving data to give a comprehensive picture of past giving for CCDs in the area. However, please note that some of these foundations have not given in recent years, or circumscribe their giving within a limited geographic area (such as San Francisco). Given their history in the region, many of these names are likely to arise again as part of future prospecting reports for FHDA, at which point we will provide a closer examination of the alignment between project needs and foundation priorities, funding history, and geographic interests.

Among foundations that have not been mentioned earlier in this report, the **Walter S. Johnson Foundation** may be a notable early prospect for FHDA because of its extensive history of supporting student success and job training in postsecondary education. The [first step](#) is contacting [Yali Lincroft](#), the Program Officer for education) to inquire about the submission of a proposal. Another prospect of note is the **College Access Foundation of California**, which provides wide-ranging scholarship support for Bay Area colleges and which will be accepting [grant inquiries](#) in February 2014.

PEER ANALYSIS

Our peer analysis focuses on 12 community college districts in FHDA's region—Cabrillo, Chabot-Las Positas, Contra Costa, Hartnell, Marin, Monterey Peninsula, Ohlone, Peralta, San Francisco, San Jose-Evergreen, San Mateo, and West Valley-Mission. All of these peers were found to have significant grantseeking histories.

Generally speaking, regarding the total volume of foundation grant funding received, Foothill-De Anza appears to be one of the more successful grantseekers in its area. In the short profiles below, we provide an overview of recent and notable grant funding activities at FHDA peers. While not entirely exhaustive, these profiles highlight many of the major foundation, state, and federal grants received by peer districts during recent years.

Most foundation giving to FHDA peers is earmarked for program support (typically job training and curriculum development), scholarship support, and general support. A few foundations give especially widely to a number of CCDs in the area and are past givers to FHDA as well—for example, the **David and Lucile Packard Foundation** and **William and Flora Hewlett Foundation**.

In terms of federal grants, a number of FHDA's peers received a total of \$14.9 million as part of the U.S. Department of Labor's Trade Adjustment Assistance Community College and Career Training (TAACCCT) program in 2012—Ohlone, Chabot-Los Positas, and Peralta received roughly \$5 million each through this grant. In addition, 34 CCs in the California system, including Cabrillo, Hartnell, and Contra Costa, were awarded between \$800,000 and \$1.2 million (each) through the U.S. Department of Education's (ED's) Hispanic-Serving Institutions (HSI) STEM Program in 2011. Finally, as FHDA is no doubt aware, the Board of Governors of the California Community Colleges administers millions of dollars in grants to CCDs in the state every year—see [here](#) for a breakdown of FY 2013 funding.

CABRILLO COMMUNITY COLLEGE DISTRICT

Cabrillo CCD has successfully won over \$12 million in foundation grants since 2000, as noted above, and most of these awards were for scholarship and program support. Notable foundation grants have included: \$2.7 million from the Bill & Melinda Gates Foundation to support and scale an intensive educational model to accelerate developmental education (2009-2011); \$542,000 from the Barbara Samper Charitable Foundation for scholarship support (2008-2011); \$1.2 million from the Grove Foundation for program and scholarship support (2006-2012); \$2.3 million from the William & Flora Hewlett Foundation to support an accelerated intensive bridge program to help underprepared students succeed in higher education and pursue knowledge-based careers; and \$1.9 million from the David and Lucile Packard Foundation to pilot the implementation of the Ladders Project, a comprehensive, integrated, workforce preparation system for Santa Cruz County (2000-2003).

Cabrillo has a substantial history of receiving federal grants as well. In FY 2009, it received \$574,985 in funding under the Title V Developing Hispanic-Serving Institutions Program. Also in 2009, the College was granted \$264,342 through ED's Fund for Improvement of Postsecondary Education's Textbook Rental program. More recently, Cabrillo also received over \$2 million through ED's HSI STEM program (2011-2013).

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

Chabot-Las Positas has received many recent grants for general support from private foundations, including: \$133,254 from the Carnegie Foundation for the Advancement of Teaching (2005-2006); \$255,000 from the Walter S. Johnson Foundation (2011); and \$33,500 from the Wells Fargo Foundation (2006-2011); all for general support. The most significant grantmaker for the District has been the William & Flora Hewlett Foundation, which awarded \$1.4 million for a professional development program in 2008.

The District has been awarded an exceptionally high amount of grant funding through federal programs. Within just the past four years, Chabot College alone has received the following grants:

- \$432,371 in 2008-2009 as part of the American Recovery Act (in particular, the California State Fiscal Stabilization Fund);
- Nearly \$1 million in 2012 through ED's Promise Neighborhoods Grant to fund educational improvement and neighborhood revitalization for students and families;
- \$490,125 in 2010 from the State of California to launch the East Bay Teacher Pathway Program as a positive alternative to gang life for at-risk young adults;
- \$1 million in 2010 and \$538,585 in 2009 from ED's Fund for the Improvement of Post Secondary Education to help recently dislocated workers by providing career transitional services; and
- Nearly \$5 million in 2012 through the TAACCCT grant mentioned above.

CONTRA COSTA COMMUNITY COLLEGE DISTRICT

Contra Costa has not received a particularly large number of foundation grants. Notable recent awards include \$30,000 from the PG&E Corporation Foundation for scholarship support (2009-2011), \$23,116 from the Frank H. and Eva B. Buck Foundation for general support (2008), and \$10,000 from the East Bay Community Foundation (2008). Federal grants include three awards through ED's HSI programs, including STEM grants (over \$2 million from 2011-2013) and a Developing HSI grant (\$601,789 in 2010).

HARTNELL COMMUNITY COLLEGE DISTRICT

Hartnell is a Hispanic-Serving Institution with a particular focus on STEM. Notable foundation grants have included: \$520,000 from the Harden Foundation for teaching awards and equipment (2000-2011); \$380,000 from the Monterey Peninsula Foundation for program support and capital funding (2005-2012); and \$1.3 million from the California Endowment for a health professions partnership aimed at workforce development (2011).

Like Contra Costa, Hartnell has received HSI STEM grants (\$2.06 million from 2011-2013). Other federal awards have included:

- \$900,000 from the National Science Foundation to fund the Salinas Valley Consortium for sustainable energy, education, and research (2011);
- \$2.3 million from ED's Office of Migrant Education for a high school equivalency program (2011-2016);
- \$604,682 from the U.S. Department of Energy for a green jobs program (2009); \$395,180 through the U.S. Department of Labor's Employment and Training Administration to retrain dislocated workers (2009); and
- \$243,588 as part of the American Recovery Act's California State Fiscal Stabilization Fund (2009).
- \$575,000 under ED's Title V Developing Hispanic-Serving Institutions Program (2009).

MARIN COMMUNITY COLLEGE DISTRICT

The College of Marin has received grants from a wide range of foundations. Notable recent grant support has included: \$351,321 from the San Francisco Foundation for a registered nursing program (2005-2011); \$90,000 from the Joseph B. Gould Foundation for scholarship support (2006-2011); \$85,000 from the LEF Foundation for an educational excellence innovation fund (2006-2011); and \$110,000 from the George H. Sandy Foundation for a disabled students program (2005-2012).

MCCD does not appear to have been very active in pursuing state and federal grants compared to peers. However, Professor Katrina Wagner won an NEH grant to visit and study art and culture in Western Alaska in 2010. Also, in 2009 ten students were invited to participate in the College of Marin Dental Assisting program thanks to a \$106,500 federal Workforce Investment Act grant aimed at helping to prepare students for the local job market. In addition, along with other CCDs, Marin was awarded \$241,846 in 2009 through the California State Fiscal Stabilization Fund (ARRA). Finally, in 2011 a \$233,000 grant from the California Community College Chancellor's Office allowed the College of Marin to sustain its organic farm.

MONTEREY PENINSULA COMMUNITY COLLEGE DISTRICT

Monterey Peninsula Community College offers 71 associate degrees and currently enrolls 2,255 full-time students along with 9,915 part-time students. The CCD has received the lion's share of its funding from the Monterey Peninsula Foundation (\$319,000 for general support from 2006 to 2011). Other grants include: \$154,000 from the California Endowment for nursing scholarships (2003-2008); \$70,000 from the Apgar Foundation for a great books program (2009-2011); \$95,000 from the Barnet Segal Charitable Trust for nursing scholarships (2004-2012); and \$52,500 from the Claire Giannini Fund for early childhood education (2012).

At the federal level, the District has received funding through the ED TRiO programs Student Support Services, Upward Bound, and Upward Bound Math-Science. It also received \$246,029 in 2009 through the California State Fiscal Stabilization Fund (ARRA).

OHLONE COMMUNITY COLLEGE DISTRICT

Ohlone College does not appear to have many long-established relationships with private grantmakers, but it has received one or two large grants from over a dozen foundations. Notable awards have included: \$665,951 from the Wayne & Gladys Valley Charitable Foundation for the equipping and furnishing phase of a new campus center (2008-2009); \$200,000 from the Silicon Valley Community Foundation for general support (2007); \$210,000 from the East Bay Community Foundation for an ASL laboratory (2010-2011); and \$25,000 from Civic Ventures for program support (2009).

At the federal level, as noted above, Ohlone was part of a TAACCCT program grant with two other CCDs in the area (roughly \$5 million in 2012). Dating back to 2005, the College received a Title III Strengthening Institutions grant for the project, *Improved Success Rates for Under-Prepared Students Through New Learning Methods and Technology*. More recently, the College also a small award (\$10,000 in 2010) from the National Endowment for the Arts for a theater production.

Elsewhere, in 2012 the College was awarded \$332,182 by the Alameda County Behavioral Health Care Services (Prop 63 state funds) to support the Student Health Center's *STEP Up Ohlone* program, targeting student mental health and wellness.

PERALTA COMMUNITY COLLEGE DISTRICT

Peralta CCD serves four community colleges in Alameda County and these institutions have been active in obtaining grant funding. Notable foundation grants have included: \$82,000 from the Walter S. Johnson Foundation for general support (2007-2008); \$345,000 from the San Francisco Foundation for a comprehensive career pathway program (2007-2009); \$160,000 from the Local Initiatives Support Corporation to help transform distressed communities (2011); and \$25,000 from the Walter and Elise Haas Fund for a training program (2008).

In addition to being one of the recipients of the TAACCCT grant noted above, Peralta was awarded \$2.9 million in 2010 through the U.S. Department of Labor's Job Training grants program, which targets former prisoners, dislocated workers, the long-term unemployed, and limited English-proficiency students and trains them in the areas of green construction and energy management, transportation, and allied healthcare. In 2010, the District also received \$2,905,394 in federal assistance from the U.S. Department of Labor to build a 1.2 megawatt solar energy system at Merritt College, which is estimated to save \$16.8 million over 25 years.

Merritt College has several other notable recent projects that were funded by federal dollars.

- In 2010, its Financial Opportunity Center was supported by the Local Initiatives Support Corporation (LISC) as a sub-grantee under the Corporate for National and Community Service's Social Innovation Fund (SIF).
- Elsewhere, through a partnership with UC Berkeley and Chabot College, Merritt has received recent funding through the NIH Bridges to Baccalaureate program. Funds

supported the identification and recruitment of Merritt students to pursue research careers in biomedical and behavioral sciences, through the UC Berkeley Transfer Alliance Project. Another major federal award was

- In 2008, Merritt was awarded funding under the Title III Strengthening Institutions Program (ED), supporting the institution's efforts to help underserved students succeed.

Like Merritt, Berkeley City College (BCC) was also awarded a recent Title III grant, with their award coming in FY 2009. Meanwhile, in 2011 BCC received a \$1.08 million grant from the California Institute for Regenerative Medicine (CIRM) to support its Biotechnology Department's "Bridges to Stem Cell" Program.

Laney College has received several large grants recently through the U.S. Department of Education. In 2010, the College received \$1 million over five years under the TRIO Student Support Services program, to offer low-income and first generation college students support and services towards degree completion and/or transfer. Also in 2010, Laney received funding under the Department's Asian American Native American Pacific Islander Serving Institutions program. The project, funded at \$1,676,710 over five years, sought to increase degree completion for students in these underserved ethnic groups.

In January 2012, the College of Alameda was awarded funding by the National Endowment of Humanities for its project, *Thinking through Cultural Diversity: Bridging Cultural Differences in Asian Traditions*.

SAN FRANCISCO COMMUNITY COLLEGE DISTRICT

Containing only the City College of San Francisco, this District has received more foundation grants than any other FHDA peer. Its closest relationship is with the Miriam and Peter Haas Fund, based in San Francisco, from which it has received \$3.2 million over 34 grants from 2000-2012 for early childhood professional development. Other notable foundation support has included: \$176,213 from the Archstone Foundation for curriculum development in elder care (2006-2012); \$3.9 million from the Bernard Osher Foundation for general support (2000-2004); \$198,220 from the College Access Foundation for scholarship support (2007-2009); \$3.1 million from the California Endowment for an international health care workers assistance center and other program support (2000-2009); and \$930,650 from the Wells Fargo Foundation for general support (2005-2011).

SFCCD has also received many federal grants over the years, including:

- \$865,080 in 2001-2006 through ED's Fund for the Improvement of Postsecondary Education for a program entitled National Articulation and Transfer Network: Building an Alternative Pathway for Underserved Student Populations;
- \$940,024 in 2009 as part of the American Recovery Act's California State Fiscal Stabilization Fund;
- \$1.2 million in 2012 from the U.S. Department of Labor as part of a consortium of 12 CCs nation-wide to develop and expand workforce training in medical device manufacturing curriculum;

- \$6,852,153 in 2012 from the U.S. Centers for Medicare and Medicaid Services for a Transitions Clinic Network to train former prisoners to be community health workers in its innovative Post-Prison Health Worker Certificate Program; and
- \$1 million in 2011-2013 from the Department of Energy to fund seminars and support the college's efforts to develop a hybrid vehicle curriculum for community colleges.

SAN JOSE-EVERGREEN COMMUNITY COLLEGE DISTRICT

San Jose-Evergreen CCD has close relationships with a handful of foundations. Consistent funders have included: the Grove Foundation (\$1.02 million for program support and scholarships, 2006-2012), the Robert N. Chang Foundation (\$615,820 for general operating support, 2004-2012), and the Silicon Valley Community Foundation (\$225,528 for general support (2008-2012). Other recent supporters include the Leo M. Shortino Foundation (\$50,000 in 2011) and the Valley Foundation (\$135,510 for program support, 2003-2005).

On the federal side, our research led to the discovery of one notable grant—a \$896,061 award from DOL's ETA for a dislocated workers program in 2009.

SAN MATEO COMMUNITY COLLEGE DISTRICT

Like San Jose CCD, San Mateo CCD does not have an especially strong history of foundation grantseeking. Notable grants include \$540,749 from the Silicon Valley Community Foundation for general support (2008-2012), \$255,500 from the Grove Foundation for program support (2010-2012), \$245,000 from the David and Lucile Packard Foundation for curriculum development and a construction project (2000-2002), and \$40,000 from the Greater Cincinnati Foundation for general support (2004-2007). San Mateo CCD has a dedicated foundation that primarily seeks individual donations, and it also runs an annual golf tournament (in its third year) which raises roughly \$100,000 per year.

At the federal level, the District's Cañada College has received several large recent grants from the U.S. Department of Education (ED). In 2011, through ED's HSI-STEM program, the College received \$6 million for the *California Alliance for the Long-term Strengthening of Transfer Engineering Programs* (CALSTEP) project, designed to rebuild the pipeline of engineering students from California's community colleges to the UC and CSU systems (2011). In 2012, Cañada was awarded \$3.3 million over five years under ED's Title V - Developing Hispanic-Serving Institutions Program. These funds are supporting the College's Center for International and University Studies (CIUS) in its efforts to increase student attainment of bachelor's degrees. Several other notable projects at the College's [STEM Center](#) have also received grant funding and may be worth exploring further.

The District's Skyline College publishes limited information about its grants activity, but our research shows that it has received recent funding under ED's Student Support Services program (TRiO). The last remaining college in the District, the College of San Mateo, has a very limited history with grants.

WEST VALLEY-MISSION COMMUNITY COLLEGE DISTRICT

West Valley-Mission CCD is focused on training and retraining needs of the people of Silicon Valley. Apart from two large grants from the David and Lucile Packard Foundation in 2001 (\$897,200), the District has received very little in private funding in the past few years. Since 2009, less than \$200,000 has been awarded within the District from private foundations, including \$50,000 from the Valley Foundation for program support (2011), \$46,500 from the Health Trust (2010), and \$21,300 from the Silicon Valley Community Foundation (2010-2011).

Both Mission College and West Valley College have received recent ED funding. Mission has been funded through the TRiO Student Support Services program, and more recently through the Asian American Native American Pacific Islander-Serving Institutions (AANAPISI) program. The institution received funding under both Part A and Part F of the AANAPISI program, for a total of \$4 million. Meanwhile, in 2010 West Valley College received \$262,838 in under ED's Training for Realtime Writers program.

Another notable grant won by the District was the \$206,352 received under ED's U.S.-Brazil Higher Education Consortia Program (2006-2010) to support the District's *California-Brazil Business & Education Consortium Program*.

PROJECT EVALUATION FORM

Hanover is committed to providing a work product that meets or exceeds member expectations. In keeping with that goal, we would like to hear your opinions regarding our reports. Feedback is critically important and serves as the strongest mechanism by which we tailor our research to your organization. When you have had a chance to evaluate this report, please take a moment to fill out the following questionnaire.

<http://www.hanoverresearch.com/grantsevaluation/>

CAVEAT

The publisher and authors have used their best efforts in preparing this brief. The publisher and authors make no representations or warranties with respect to the accuracy or completeness of the contents of this brief and specifically disclaim any implied warranties of fitness for a particular purpose. There are no warranties which extend beyond the descriptions contained in this paragraph. No warranty may be created or extended by representatives of Hanover or its marketing materials. The accuracy and completeness of the information provided herein and the opinions stated herein are not guaranteed or warranted to produce any particular results, and the advice and strategies contained herein may not be suitable for every member. Neither the publisher nor the authors shall be liable for any loss of profit or any other commercial damages, including but not limited to special, incidental, consequential, or other damages. Moreover, Hanover is not engaged in rendering legal, accounting, or other professional services. Members requiring such services are advised to consult an appropriate professional.



1750 H Street NW, 2nd Floor

Washington, DC 20006

P 202.756.2971 F 866.808.6585

www.hanoverresearch.com