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Academic Year  
**2020 - 2021**

# Associate in Science in Business Administration for Transfer (A.S.-T.)

Business, Computer Sciences and  
Applied Technologies Division  
Bldg. L1, Room L14  
408-864-8797

Find your counselor at  
deanza.edu/our-counselors

Please visit your counselor to apply for certificates or degrees and for academic planning assistance.

## A.A.-T./A.S.-T. Associate Degree for Transfer Requirements

1. Completion of all major courses with a C grade or higher. Major courses may be used to satisfy GE requirements.
2. Completion of either the California State University General Education-Breadth pattern (CSU GE) or the Intersegmental General Education Transfer Curriculum (IGETC) pattern in full; students transferring to CSU using IGETC must complete Area 1C.
3. Completion of a minimum of 90 CSU-transferable quarter units with a minimum overall GPA of 2.0 in all CSU-transferable units.

Note: While a minimum 2.0 GPA is required for admission to CSU, many majors and campuses require a higher GPA. Please consult with a counselor or academic adviser.

Note: A minimum of 18 degree-applicable quarter units must be earned at De Anza College.

## Associate in Science in Business Administration for Transfer

### A.S.-T. Degree

The Business Administration major consists of courses appropriate for an Associate in Science in Business Administration for Transfer degree, which provides a foundational understanding of the discipline, a breadth of coursework in the discipline and preparation for transfer to any CSU that accepts the Transfer Model Curriculum (TMC). Potential careers students may enter upon completion of this program include: payroll administrator, warehouse associate, accounts receivable administrator, accounts payable administrator, retail sales, customer service, executive assistant or contracts administrator. The Associate in Science in Business Administration for Transfer is intended for students who plan to complete a bachelor's degree in Business Administration (or an approved similar major) at a CSU campus. Students completing this degree are guaranteed admission to the CSU system, but not to a particular campus or major. Students transferring to a CSU campus that does accept this degree will be required to complete no more than 60 (semester) units after transfer to earn a bachelor's degree. This degree may not be the best option for students intending to transfer to a particular CSU campus or to a university or college that is not part of the CSU system. In all cases, students should consult with a counselor for more information on university admission and transfer requirements.

*Program Learning Outcomes: Upon completion, students will be able to*

- Explain the interactions among the primary functions within business (such as marketing, management, operations, human resources, accounting, finance and business law) to achieve organizational goals

1. Meet the A.A.-T./A.S.-T. degree requirements for transfer.
2. Complete the following.

**It is highly recommended that students take BUS 10 before other major requirements.**

| <b>Required Core:</b> |                                       | <b>23</b> |
|-----------------------|---------------------------------------|-----------|
| ACCT 1B               | Financial Accounting II               | 5         |
| or ACCT 1BH           | Financial Accounting II - HONORS      |           |
| ACCT 1C               | Managerial Accounting                 | 5         |
| or ACCT 1CH           | Managerial Accounting - HONORS        |           |
| BUS 18                | Business Law I                        | 5         |
| ECON 1                | Principles of Macroeconomics          | 4         |
| or ECON 1H            | Principles of Macroeconomics - HONORS |           |
| ECON 2                | Principles of Microeconomics          | 4         |
| or ECON 2H            | Principles of Microeconomics - HONORS |           |

| <b>List A - Complete one course:</b> |                                                           | <b>5</b> |
|--------------------------------------|-----------------------------------------------------------|----------|
| MATH 10                              | Introductory Statistics (5)                               |          |
| or MATH 10H                          | Introductory Statistics - HONORS (5)                      |          |
| MATH 11                              | Finite Mathematics (5)                                    |          |
| or MATH 11H                          | Finite Mathematics - HONORS (5)                           |          |
| MATH 12                              | Introductory Calculus for Business and Social Science (5) |          |

| <b>List B - Complete two courses:</b> |                                    | <b>9.5</b> |
|---------------------------------------|------------------------------------|------------|
| BUS 10                                | Introduction to Business (5)       |            |
| CIS 3                                 | Business Information Systems (4.5) |            |
| or CIS 4                              | Computer Literacy (4.5)            |            |

|                                   |                                                                                                                     |             |
|-----------------------------------|---------------------------------------------------------------------------------------------------------------------|-------------|
| <i>Major</i>                      | <i>Business Administration for Transfer</i>                                                                         | <b>37.5</b> |
| <i>Transfer GE</i>                | <i>CSU GE or (IGETC for CSU) (47-61 units)</i>                                                                      |             |
| <i>Electives</i>                  | <i>CSU-transferable elective courses required when the major units plus transfer GE units total is less than 90</i> |             |
| <b>Total Units Required .....</b> |                                                                                                                     | <b>90</b>   |