



21250 Stevens Creek Blvd.  
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Academic Year  
**2022 - 2023**

# Noncredit Real Estate

Business, Computer Sciences and  
Applied Technologies Division  
Bldg. L1, Room L14  
408-864-8797

Find your counselor at  
deanza.edu/our-counselors

Please visit your counselor to apply for certificates or degrees and for academic planning assistance.

### Noncredit Certificate Requirements

Noncredit Certificates are awarded by departments and are not notated on official college transcripts. Contact the department directly for assistance and to apply.

- Completion of all major courses with a C grade, passing grade or satisfactory progress.

Note: Each course must be completed at De Anza College.

## Real Estate Salesperson

### Certificate of Completion

Noncredit Certificates are awarded by departments and are not notated on official college transcripts. Contact the department directly for assistance and to apply.

The Real Estate Salesperson Certificate of Completion sequence provides students with the knowledge to buy and sell real estate in California. Students who have passed courses required for this certificate meet the requirements to sit for the California Real Estate Salesperson license exam. Passing the California Real Estate license exam allows students to pursue entry-level jobs such as real estate agent, property manager, real estate assistant, leasing agent or transaction coordinator. Noncredit courses are tuition-free but students are required to purchase course materials.

Program Learning Outcomes: Upon completion, students will be able to

- Demonstrate knowledge of how real property is described, acquired, appraised, financed, leased and how title to real property is held in California
- Demonstrate knowledge of the risks, returns, legal issues and ethical issues involved in the purchase, holding and sale of California real estate
- Be prepared and qualified to sit for the California Department of Real Estate salesperson examination

1. Meet the requirements for this certificate level.
2. Complete the following.

REST 350	Real Estate Principles	48 hours
REST 351	Real Estate Practices	48 hours

<b>Complete one course:</b>	<b>48 hours</b>
REST 352A	Legal Aspects of Real Estate (48 hours)
REST 353	Real Estate Finance (48 hours)
REST 355	Real Estate Property Management (48 hours)
REST 361	Real Estate Investments (48 hours)
<b>Total Hours Required</b>	<b>144</b>